

# HOME FROM HOME

IN DEVON AND CORNWALL

SUMMER COLLECTION 2011



**MILLER&SON**

# Designer secrets...



We show you how to work in a budget and save money.  
We talk to Elaine Skinner at Camellia Interiors ...

**So, you've fallen in love with a property in Cornwall, your offer has been accepted and now you own it! Just how are you going to renovate, extend or re-build it for use by yourselves, or as a holiday let, when you are back in another county for the best part of the year?**

You will need an Interior Designer to help you, they will offer the best solution researched individually for you, working within your budget and so saving you money.

Camellia Interiors in Falmouth, Cornwall are well-known leading experts for designing and renovating properties. Camellia's style has become synonymous with timeless, unpretentious living and innovative design, that makes their showroom still stand out from the crowd. Their inspiration reflects the needs of their clients who, surrounded by stunning views and hues, want to bring the outside environment into their homes.

Camellia's Interior Design Studio is based in their showroom in the 'Old' High Street



in Falmouth. It is an ideal setting for a company which prides itself on taking a highly personalised and individualistic approach, where their qualified, experienced design team are able to guide customers through the interior design process from start to finish.

The team at Camellia have a wide range of experience and are able to complete any type of project from single rooms or holiday apartments to whole houses and corporate spaces.

Unlike other design studios Camellia offer a fully comprehensive service. They manage the whole project from when you first get the keys to moving in. Everything is considered and project managed from complete building work and extensions to flooring, window treatments, furniture and accessories. They also source products from other manufacturers and suppliers and are not simply limited to the ranges stocked at Camellia.

However, they do not believe in a "one size" fits all approach so they offer a home consultancy service on a hourly fee basis where their designer can be invited into your home and take a very individual and personal approach to finding the right solution for you. They can suggest a range of ideas from extensions to paint schemes and will ensure budgets are met and timescales agreed.

Camellia Interiors acts as a one-stop shop from the earliest stages: applying for planning permission, recommending and working alongside Architects.

They have a bank of highly skilled local tradesmen that regularly work with them, from local decorators to contractors, to complete the transformation of your home. This is essential if you are living out of county when the work is taking place. So, when work has begun on your home your Interior Designer will keep you informed every step of the way, so you know what is happening and when.



**We asked Elaine Skinner from Camellia to put together her top six reasons why her clients give her a call:**

**1. Time saving.** Many of our clients are busy professionals who work long hours or live out of county. Any spare time they do have they want to spend with their friends and families – they simply do not have time to spend sourcing all the items they need for a redecoration project. This is where we come in, taking all the stress of redecoration away from their shoulders.

**2. Budget and saving money.** This is an important issue for most people. By employing an Interior Designer, your scheme will be produced to your budget. Once the 'look' has been finalised, they will provide you with written costings of all that you have agreed on, so you can see exactly where your money will be spent.

**3. Helping you with your vision.** A lot of people cannot imagine what a certain wall covering, carpet or paint colour will look like in their rooms. We can help through colour boards and sketches etc. so that clients can get the idea before spending any money on expensive purchases.

**4. Onsite visit.** Most Interior Designers will visit clients in their own homes. As well as saving time for our clients, it means that they



can view all the suggested items in the actual room that they are destined for. This helps enormously in getting people to see how the elements work together.

**5. Sourcing the right product for you.** Camellia know where to find that unusual or elusive item that will make your scheme different. If you have dreams of a stylish, special home that everyone comments on from the minute they walk through the door, then an Interior Designer can do this for you. Most people who come to Camellia want their homes to be different from others – something bespoke and personal.

**6. Good trades people.** These can be very difficult to find. Any Interior Designer worth their weight will have an address book bulging with contacts who can complete your project for you. We will obtain estimates on your behalf, timetable and engage trades people and manage the whole project on your behalf, saving you from no end of stress and worry.”

All wallpapers, paints, flooring, kitchen, bathrooms and soft furnishings in this article are available from Camellia Interiors.

Call them to discuss your ideas: Camellia Interiors, 38 High Street, Falmouth, Cornwall, TR11 2AF. Phone: 01326 311193. Email: [info@camelliainteriors.co.uk](mailto:info@camelliainteriors.co.uk). [www.camelliainteriors.co.uk](http://www.camelliainteriors.co.uk).